United Way of the National Capital Area fights for the health, education and economic opportunity of every person in our community.

UnitedWayNCA.org
LETTER FROM THE CEO

FOR NEARLY 50 YEARS, UNITED WAY OF THE NATIONAL CAPITAL AREA HAS LAID THE FOUNDATION THAT ENABLES US TO PROVIDE THE NEEDED CAPACITY TO DEAL WITH THE SEVERITY OF WHAT HAS BEEN AN EXTRAORDINARY AND TRAGIC YEAR.
In a year unlike any other in modern history, there is no greater need at the heart of our community than what we have experienced with the outbreak of COVID-19. We may say we are in this together, but we know that there are pockets within our communities who might not emerge together. As your United Way, our mission has always been to ensure that we fight for the health, education and economic opportunity of all people in our region, through crises and beyond.

For nearly 50 years, United Way of the National Capital Area has laid the foundation that enables us to provide the needed capacity to deal with the severity of what has been an extraordinary and tragic year. We have seen small businesses, families and loved ones devastated by a pandemic. We have joined our neighbors in organizing around social justice and racial equity. We’ve seen unprecedented levels of hunger, unemployment and deficits in education. The future of where we go hinges on how we act now to continue to meet the moment head on.

Last year started out with an expansion to our regional network of United Way of the National Capital Area’s Financial Empowerment Centers, adding a fourth location to DC. Our Financial Empowerment Centers continued to provide free, critical virtual workshops, tax assistance and financial coaching to community members and small businesses throughout the pandemic, helping individuals receive larger tax funds and navigate funding opportunities through the PPP program.

When the pandemic first broke out, your United Way urgently re-activated its Emergency Assistance Fund, raising $2 million in immediate funding to support the distribution of food, basic needs and economic assistance. Through partners like Windows Catering, we supported small businesses to employ their workers while providing meals to nearly 9,000 frontline essential workers. Through the Emergency Assistance Fund, we were able to keep local food banks at capacity and supplied with nutritious options for families in need, support our Community Schools with basic needs for students in a virtual environment and help families blunt the economic pangs of unemployment and financial instability.

Your United Way also played an integral role in promoting the regional Census count. In 2018, we launched our #CountDMVIn initiative with the mission of getting a complete and accurate count in undercounted communities across the National Capital Area. Despite the challenges due to the pandemic, United Way NCA reached neighborhoods and communities that are historically hard to count.

I believe mobilizing the community means uniting all pillars of our society around an issue. At your United Way, when we mobilize, we’re working with everyone who has a vested interest and can bring expertise, thought leadership and resources to organize around the most pressing issues of our moment; empowering communities with basic needs and food during a global pandemic, rebuilding the fabric and the foundation of our economic opportunities; and bridging the divides in our education systems. Mobilizing is critical to the work because no one entity can solve any and every issue. Mobilizing is essential because it allows others to work to their strengths knowing they have the support of their community behind them. Mobilizing and bringing others to the table collectively says that we care. If we all care, then we can do something about it.

Through thousands of layoffs as a result of the pandemic, we helped National Capital Area residents regain their economic opportunity through our free virtual workshops and coaching offered through United Way NCA’s Financial Empowerment Centers. We launched our Emergency Assistance Fund, which immediately made critical funding available for basic needs, food and financial assistance.

As you look deeper into our greater impact we helped create for those in need this year, know that the work in many ways has just begun. Long before the pandemic, structural inequities divided the communities in health, education, economic opportunities and other facets of life. As we seek to honor the work of this year, much of where we go from here is the beginning of rebuilding an equitable society for all.

Rosie Allen-Herring
President & CEO,
United Way of the National Capital Area
Across the sun-glazed hills of the sleepy suburban neighborhood in Deer Ridge, Maryland, dozens of creaking shopping cartwheels roll against the sidewalk. A crowd of 150 women, men and children gathered outside the Maryland Multicultural Youth Center to pick up their monthly supply of food: a payload containing more than 7,000 lbs. of fresh produce, milk, grain and other nutritious options. For many of the families present at the foodbank—a mesh of immigrants, refugees and low-income families—the food they receive at the bank may be the only food they eat for a week. For others, it fills in the gaps where other government programs fall short. Regardless, the presence of the foodbank is a stark insight into a wealthy region’s hidden issue: hunger.

Food is the epicenter of a stable, functioning community. But for students faced with hunger, the daily challenges of getting enough food leads to consequences in other areas of their life such as relationships with peers, academic success and socio-emotional well-being. According to a recent Maryland School Report Card, 89.4% of students at William Wirt Middle School are enrolled in Free and Reduced Price Meals (FARM) through the county. Supplemented with food markets, like the one through William Wirt, students who receive FARM through the school can eat three meals a day throughout the week. The presence of the monthly food market ensures that if benefits and programs fall short, families still have food to eat.

The disparity of those facing hunger in the region is part of the broader experience of poverty inhibiting thousands of people in our community. Thankfully, the existence of public programs for food and United Way NCA’s empowered food markets—families can put their money toward other essential needs like rent, transportation and health care. But the fight for those living in poverty does not end there. United Way NCA continues to fill the gaps in need for the region expanding the quality of health, education and the economic opportunity of every person in our community.

To learn more about food insecurity in the region, please visit unitedwaynca.org/foodinsecuritystats
EDUCATION: CLOSING THE DISTANCE

In the wake of COVID-19, schools across the National Capital Area were faced with an overwhelming hurdle: a widening achievement gap from distanced learning. Many schools across the region grappled with how to get students back to school and the continued transition to online learning, the issue of equity in education resurfaced.

The final months of the 2019-2020 school year exacerbated the challenges of inequities experienced by students from low-income families. In many communities across the nation, a transition to online learning presented severe barriers in accessibility to education. Limited access to Wi-Fi and laptops left students attempting to obtain their virtual learning on the school’s Wi-Fi from the parking lot. A 2018 report from Microsoft found that nearly half of all Americans lacked high-speed Internet. Of that, only 57% of DC residents and 66% of Prince George’s County residents had in-home access to high enough Internet to stream. Add to that unprecedented unemployment in households where access to basic needs was already limited and the ability of nonprofits to fill the gaps becomes all the more important.

While school buildings and administrative offices remained closed, United Way of the NCA’s community schools focused on reducing the negative effects of disrupted learning and social time on a young person’s development. Student grab-and-go meal distributions continued at community school sites, along with curbside pickup and at-home food and meal deliveries for families. Community school coordinators redirected their work toward supporting the coordination of these efforts, while also hosting online social, emotional and academic support groups facilitating online English-language classes for adults, and offering case management services to students and their families. They adjusted to the new normal of distance learning and found new ways of connecting with students and families to ensure they were safe and healthy during this time.

As a region, we are making progress on improving high school graduation rate, but still thousands of students are left behind every year. In the District of Columbia, the Office of the State Superintendent for Education reported that 2,170 students graduated from DC Public Schools in 2019. Out of that number, 92.3% were white, 67.8% were Black and 56.5% were Latino. According to the Maryland School Report Card, in Prince George’s County the graduation rate was 78.47%, but for Latino students the rate was 62.38%. According to the Virginia Department of Education School Profiles, in Fairfax County 1,095 students dropped out of high school in 2019 and out of that number, 888 of those students were Latino. In Alexandria, the graduation rate was 83.5% but only 68.5% English-Language Learners graduated. This data points to great disparities in educational outcomes that can impact students’ chances for lifelong prosperity.

There is no one size fits all solution to inequities in education. As we look ahead at closing the gaps in education put in place from the pandemic and those that existed before, we must continue to build capacity for schools to ensure that all students have the ability and support to succeed. On July 1, 2020, United Way NCA embarked on our next five-year strategic programmatic direction that includes dismantling disparities in education through the creation of middle school to high school pipelines of support that combines the community school model with prevention science. Building a web of support systems will not only build resilient youth and ensure that they are on track to succeed through graduation but build stronger, more empowered communities.
Planning for college is a huge undertaking for anyone seeking higher education. But one of the most daunting aspects of a college education is the often hefty price tag that comes with a degree. According to a recent report from Forbes in 2020, student debt will reach a record-breaking $1.6 trillion in student loan debt across the United States. Students in DC seeking higher education will incur an average of $55,000 in student loan debt, an average barreling nearly $18,000 higher than any state across the country. And with many higher-paying jobs now requiring a degree, young people are increasingly sinking themselves deeper in debt just to make a living.

This was the fate Lawrence Brown was trying to avoid. A fourth-year student at Prince George’s Community College, Brown was now seeking to finish his education full-time at a university. But the application process alone can cost hundreds of dollars if not budgeted properly. Brown turned toward one of the campus’s active financial resources with families: United Way NCA’s Financial Empowerment Center.

“It was unique, it was different,” Brown describes of his experience. “It was giving me something I had never had before and that was financial literacy.”

Brown was paired with Kori Beard, a veteran financial coach who is passionate about helping young people get ahead of their debt. Beard assisted Brown in strategizing his application process, walking him through a flexible budget and potential funding he could apply for at each school.

“The main financial barrier for me as I see it...it’s the lack of knowledge, the lack of information, the lack of experience,” Beard proclaims. “And for some, it’s even how they perceive money.”

While Brown still must push forward with his applications, he feels confident that his options for school and requests for funding will leave him with little to no debt post-graduation. Residents can schedule an appointment with any of the four Financial Empowerment Centers across the region for free financial coaching, learn about budget or small business workshops or inquire about workforce development opportunities.
The Census remains one of the most important tools in providing communities across the country with essential funding. Over $24 billion in federal funds alone are distributed over a decade across DC, Maryland and Virginia to fund programs like Medicare and Medicaid, public infrastructure like roadways, the Supplemental Nutrition Assistance Program and grants that enable nonprofits to aid communities in times of crisis.

Unquestionably, the Census is critical in the functionality of American democracy. It gives localities the capacity to account for the health, education and economic opportunity of all its residents. Allocated federal funds are championed every decade to include a host of safety net programs and community-backed initiatives that serve low-income and working communities. However, it is often the communities that depend on Census funding the most that are chronically undercounted.

There are a lot of factors that contribute to an undercount, but, in general, poverty is an overarching correlation. Restricted access to the internet, unstable housing and arduous work schedules on top of a general misunderstanding of what the Census is and what it does can impede an individual’s ability to respond. However, ensuring that these communities are included in the Census count can reduce the disparities surrounding them. Appropriately funded education systems, as well as an inclusion of safety net programs like food stamps funded through SNAP, play an integral role in breaking cycles of poverty.

In light of COVID-19 and the increasingly tense socio-political climate, it was more important than ever to support our community’s engagement in a complete and accurate count. In the face of the current coronavirus outbreak, these programs funded by the Census—SNAP, community-based organizations, Medicare and Medicaid—that are enabling families, children and workers to stay afloat. Without the federal dollars provided by the Census, local governments, nonprofits and businesses don’t have the flexibility or the capacity to respond to an imminent crisis. Localities struggling with undercounts have gaps in needed funding for their population and in times of distress—such that the region is experiencing now—are left with even less.

United Way NCA was on the frontlines in aiding the complete count initiatives of municipalities throughout the region. In the wake of COVID-19 United Way worked to bridge the gaps in disparities experienced as a result of inequity—a complete and accurate Census count being a key successor in that work.
As national unemployment spiked to 15% during the pandemic, rivaling that of the Great Depression, families and individuals are searching for ways to expand their employment prospects in an increasingly volatile job market. As of June 2020, it’s estimated that over 115,000 people in Prince George’s County are unemployed, while nearly half a million unemployment claims were submitted through Virginia.

While almost all states have begun reopening to some degree, it is uncertain how quickly businesses will return to normal capacity. In the meantime, United Way NCA’s Financial Empowerment Centers (FECs) continued to build capacity and offer virtual workforce development trainings, workshops and consultations to help the community navigate how to move forward.

Throughout the pandemic, United Way NCA FECs have worked through economic challenges with individuals and families. Through a series of virtual financial literacy workshops, emergency budget training, small business coaching and tax assistance, the FECs proved to be an innovative and nimble first responder to the economic fallout in the wake of COVID-19.

As the needs shift, United Way NCA FECs are now looking at a roadmap to long-term recovery. For many workers employed through small businesses, restaurants or hospitality it’s unclear how long it will take for those services to reopen. Though segments of the economy are adapting to physical distancing and curbside service, a large portion of jobs across a spectrum of financially disrupted industries require a physical presence. As workers are empowered to expand their skills, they can adapt to shifting employment needs as the economy reopens.

“We are still moving forward with our programs in terms of meeting clients, working on their resumes and developing their interview skills,” Sally Meyer at the Financial Empowerment Center at South County shares. “I think it’s a really great time for people to kind of take a step back and time to really broaden and develop skills so that when business start to open more and more they’re in a better position to apply for jobs.”

Meyer notes that as businesses adopt work from home policies, employers are increasingly interested in candidates with “soft skills”—attributes like team collaboration, peer-to-peer communication and oral and written language skills. Skill-sharing sites like Alison and Lynda are offering thousands of distanced learning classes for free through online portals on public libraries for those with a library card.

Whether it’s utilizing a free virtual workshop or talking with a workforce development coach about expanding skills and opportunities, United Way NCA FECs provide free financial services to families in DC, Maryland and Virginia.

For more information or to get in touch with a Financial Empowerment Center near you, please visit financialempowermentcenters.org.
DO MORE 24: GIVE WHERE YOU LIVE

On May 5, 2020 United Way NCA hosted its Do More 24 efforts with #GivingTuesdayNow—a global movement of generosity in this unprecedented time of need. United Way NCA focused on promoting the health, education and economic opportunity of our community through programs like Project Community Connect (PCC)—our one-stop shop resource fair for our neighbors at risk of or experiencing homelessness to access a multitude of much-needed resources.

Project Community Connect
During 2020, United Way NCA expanded the services at Project Community Connect to include workforce, recruitment and career development and connecting vulnerable individuals and families with jobs, health services, and economic assistance.

Long before COVID-19, far too many families in the region were challenged by the cost of living outpacing what they earn. When funds run short, cash-strapped households are forced to make impossible choices, such as deciding between quality childcare or paying the rent, filling a prescription or fixing the car. Now with increased and prolonged unemployment, individuals and families are further burdened leading to long-term consequences.

As we look ahead beyond the pandemic and the economic impact, United Way NCA is tasked with thinking critically about equitable solutions for the region it serves. United Way NCA must focus its attention on healing and ensuring that everyone can see themselves as part of the long-term solution.
United Way of the National Capital Area fights for the health, education, and economic opportunity of every person in our region.

**Mobilize Resources**
- Leveraged local partners to provide more tailored direct services
- Collaborated to invest more resources to meet unique local needs

**Build Stronger Communities**
- Increased community capacity via training, policy, advocacy, and convening
- Strengthened community collaboration and partnerships

**Thought Leadership**
- Shaping the regional landscape and influencing policy on issues of health, education, and financial stability

**Impacts from 2016 to 2020**

- **2016**: 71,375
- **2017**: 70,030
- **2018**: 65,689
- **2019**: 93,324
- **2020**: 40,142

- **Economic Opportunity**
  - 102,419 clients received free financial coaching and tax preparation services resulting in $103.5M in tax refunds.
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**Education**
14,547 middle school students were served through community schools surpassing our goal of 12,000 Title 1 students.

**Health**
Our programs have served 23,167 students and families.

$15 million in prescription savings through United Way NCA’s FamilyWize prescription services program.

We have reached or surpassed our community commitment goals and laid a tremendous foundation for the next community engagement, which started in July 2020.

Thank you to all the individuals, corporate and community partners that made this impact possible helping us LIVE UNITED.

United Way of the National Capital Area fights for the health, education and economic opportunity of every person in our community.
### Financials: Annual Reports Statement

#### Campaign Results and Other Support

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<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
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<tbody>
<tr>
<td>Campaign Results</td>
<td>19,245,265</td>
<td>20,598,911</td>
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<tr>
<td>Net campaign results before designations honored</td>
<td>17,642,831</td>
<td>19,599,526</td>
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<tr>
<td>Net campaign results</td>
<td>4,115,739</td>
<td>4,685,425</td>
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<tr>
<td>Net campaign results and other support</td>
<td>12,673,850</td>
<td>12,495,666</td>
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#### Expenses

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<tr>
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<tbody>
<tr>
<td>Community impact funds grants, community initiatives and events, community services</td>
<td>7,603,306</td>
<td>7,150,832</td>
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<tr>
<td>Supporting services for annual campaign fundraising, management and general</td>
<td>4,970,339</td>
<td>5,568,175</td>
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<td>Total expenses</td>
<td>12,573,645</td>
<td>12,719,007</td>
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<tr>
<td>Change in pension benefit obligation</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Change in net assets</td>
<td>100,205</td>
<td>(223,341)</td>
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#### Net Assets

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<tr>
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<tr>
<td>Beginning</td>
<td>21,393,552</td>
<td>21,616,893</td>
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<tr>
<td>Ending</td>
<td>21,493,757</td>
<td>21,393,552</td>
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#### Assets

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<tr>
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<th>2020</th>
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<tr>
<td>Cash and equivalents</td>
<td>6,958,335</td>
<td>4,722,358</td>
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<td>Investments</td>
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<td>21,451,668</td>
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<td>Promises to give, net</td>
<td>6,621,704</td>
<td>7,797,676</td>
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<td>Prepaid and other assets</td>
<td>448,154</td>
<td>289,708</td>
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<td>Property and equipment, net</td>
<td>250,574</td>
<td>386,017</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td><strong>35,055,303</strong></td>
<td><strong>34,647,427</strong></td>
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#### Liabilities

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<tr>
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<th>2020</th>
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<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>1,449,454</td>
<td>2,035,492</td>
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<tr>
<td>Deferred revenue and other liabilities</td>
<td>3,987,580</td>
<td>3,286,562</td>
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<tr>
<td>Contributor designations payable</td>
<td>5,857,387</td>
<td>6,887,199</td>
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<tr>
<td>Community impact grants and other grants</td>
<td>1,316,290</td>
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<td>Defined benefit pension liability</td>
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<td>Capital lease liability</td>
<td>9,922</td>
<td>16,815</td>
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<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>13,561,546</strong></td>
<td><strong>13,253,875</strong></td>
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#### Net Assets

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<tr>
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<th>2020</th>
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<tbody>
<tr>
<td>Without Donor Restriction</td>
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<tr>
<td>Operating</td>
<td>6,031,459</td>
<td>5,135,842</td>
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<td>Board</td>
<td>12,959,313</td>
<td>13,662,267</td>
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#### With Donor Restriction

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<thead>
<tr>
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<tr>
<td>Purpose Restricted</td>
<td>2,327,985</td>
<td>2,420,443</td>
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<tr>
<td>Held in Perpetuity</td>
<td>175,000</td>
<td>175,000</td>
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#### Total Liabilities and Net Assets

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
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<tbody>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td><strong>35,055,303</strong></td>
<td><strong>34,647,427</strong></td>
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</table>
AFFINITY GROUPS

Young Philanthropists

Mr. Matthew Barnhart
Mr. Quincy L Booth
Mr. Justin M. Brooks
Mr. Sheldon Card
Ms. Agnes J Cholewa
Mr. Brownell K. Combs
Mr. Frederick Corte, Jr.
Mr. Charles J. Coughlin
Mr. Steven Day
Ms. Karen Dorbin
Mr. Tyler P. Dorn
Ms. Elizabeth A. Dudley
Ms. Isa Farhat
Ms. Ebony N Fortune
Mrs. Tarn T. Goelling
Ms. Caroline Goree
Mr. Edwin Goutier
Ms. Erika Gray
Mr. Trey Grissett
Ms. April Nyree Haynes
Ms. Jessica G. Heard
Mr. Brandon Hill
Ms. Elizabeth A Holst
Ms. Julia J Irving
Mrs. Mary A. Jenkins
Mr. Omoyemi J. Johnson
Ms. Tiphanie Jones
Mr. Terrence S. Kenny
Mr. James C. Keyser, Jr.
Mr. Garret King
Ms. Kelli Kreps
Mr. Daniel Lazzari
Mr. Timothy Li
Ms. Kimberly Lucas
Ms. Vanessa Maddox
Ms. Paralee L. Massie-Armstrong
Mr. Corey McCants
Mrs. Paula E. Meyerson
Ms. Samantha Mignotte
Ms. Carina Niurka Miranda
Ms. Michelle Lynn Montes
Wamite Muthara
Ms. Katherine Khang Nimitz
Mr. William Osborn
Ms. Lindsey VanRensailer Parker
Ms. Brenda Peeler
Ms. Leanne B Powell
Mr. Cassius G. Priestly
Ms. Synina A Pugh
Ms. Suzanne M. Rathbun
Ms. Tyra Redus
Ms. Raphaelle K Richardson
Ms. Ebony R. Riggins
Ms. Clarissa Rucker
Ms. Caroline Shafa
Ms. Karen Snyder
Ms. Sheila Somashekar
Mr. Joseph Louis Spotford
Mr. Anthony V Stevens
Ms. Kristie L Stone
Ms. Mariam Sullivan
Mrs. Monika M Taliaferro
Mr. Justin D. Tooley
Ms. Lindsay Torrico
Mr. Dedrick Wilson
Mr. Justin M. Wilson

Alex De Tocqueville Society

Mr. and Mrs. Chris and Dana Allen
Mr. Paul R. Adkins
Ms. Jennifer Ahn
Mr. Philip Aquilino
Sultan Alsaud
Ms. Kimberly Bean
Mr. Gerald Belson
Ms. Blair Berrigan
Mr. Stephen Blough
Mr. Mark Boyer
Mr. Kevin Braun
Mr. William Browning
Ms. Sally Buckles
. Erin Budde
Mr. Francis Buono
Mr. William Calder
Mr. Daren Campbell
Mr. Kenneth Chatelain
Mr. Frederick Corte, Jr.
Mr. Andrew Cristinzio
Mr. Thomas D'Agostino
Mr. Lars Dahlby
Mr. Jonathan Davies
Mr. John Derrick, Jr.
Ms. Krista Di Laconi
Ms. Valerie Dickerson
Mr. Scott Dubbeling
Mr. Juan Duque
Ms. Allison Dyer
Mr. Collins Ege
Ms. Diana Farrell
Mr. Vincent Ferraro
Mr. Brian Gallagher
Mr. Matthew Gareau
Ms. Muriel Garry
Mr. James Givens
Ms. Deborah Golden
Mr. Michael Halmon
Mr. David Harrison
Ms. Nancy Hartschock
Mr. Matthew Haskins
Mr. David Helmer
Ms. Madge Huber Henning
Mr. Thomas Holley
Mr. Nathan Houser
Mr. Roger Jasiek
Mr. Imran Javaid
Mr. Christer Johnson
Mr. James Jones
Mr. Jozef Kavuliak
Mr. C. Jeffrey Knittel
Mr. Jonathan Korol
Mr. Rohit Kumar
Ms. Laura Lane
Mr. Christopher Larson
Ms. Christine Lattanzio
Mr. Steven Laughman
Mr. Paul Chun Lee
Ms. Jaclynn Lee
Ms. Kristin Lesher
Ms. Patricia Littlefield
Mr. Timothy Lohnes
Mr. Robert Long
Mr. Lee Love
Mr. Brian Maloney
Mr. and Mrs. Jan and Lois Mares
Mr. Timothy McDonald
Mr. Douglas McHoney
Ms. Holly McKenzie
Mr. John Meyer
Mr. Charles Meyers
Mr. Walt Miles
Mr. Henry Miyares
Mr. Brian Monday
Mr. Bryan Morris
Ms. Emily Mossburg
Mr. Kevin Murphy
Ms. Kelly Nakamoto
Ms. Usha Nakhasi
Mr. Stephen Nauheim
Mr. Tony Nicely
Ms. Camille Nichols
Ms. Gregory Norwood
Ms. Pamela Faith Olson
Mr. Victor Oladipo
Mr. Daniel J O'Neill
Mr. Matthew Peebles
Mr. Gregory Pellegrino
Ms. Lissa Perez
Mr. Jay Perry
Mr. and Mrs. Bert and Barbara Rein
Mr. Asa Reini
Mr. Michael Ringwood
Mr. Mitch Rose
Mr. Alan Roth
Mr. David Sands
Ms. Wendy Savage
Mr. Philip Schimmel and Mrs. Julia Eakes
Mr. Nicholas Seidenberg
Mr. Fred Simpkins
Mr. Stephen Skinner
Mr. Dontai Smalls
Ms. Annette Smith
Ms. Krista McClintock Smith
Ms. Patty Stonesifer
Mr. Ronald Stuart
Mr. Mark Sutton
Mr. John Taylor
Mr. James Thomas
Mr. Paul Thornell
Ms. Jennifer Toole
Mr. Michael Tweedkent
Mr. Edward Valentine
Mr. Troy Vollertsen
Mr. Matthew Widmer
Mrs. Elsa Williams
Mr. Brad Wilson
Mr. John Wilson
Mr. Justin Wilson
Mr. Christopher Young

United Way of the National Capital Area
Women United

Ms. Yvonne Bass
Ms. Patty Stonesifer
Ms. Elise Shutzer
Ms. Sally Buckles
Ms. Jill A. Fields
Ms. Muriel D. Garr
Ms. Madge Huber Henning
Ms. Tracey D Holmes
Mrs. Leslie F. Klugh
Mrs. Odette D. Scovel
Ms. Leanne B Powell
Ms. Juana Del Carmen Suquinahua
Mrs. Tonya A Robinson
Mrs. Audrey J Prentiss
Ms. Yvonne Walker-Tolson
Mrs. Rosie Allen-Herring
Ms. Quilla Carson Roth

Mrs. Elsa B. Williams
Mr. & Mrs. Jan & Lois W. Mares
Mr. & Mrs. Steven Meltzer
Mr. & Mrs. Charles & Doris S. Leeper
Mr. & Mrs. Bert & Barbara Rein
Ms. Dena C. Reed
Ms. Kathy Suejette Williams
Mr. Peter A. Ansoff
Hon. Patricia A Broderick
Mr. Donald R. Stone
Mr. & Mrs. Richard & Joan Dyer
Ms. Rose T. Dawson
Ms. Laura J. Lawler
Mr. Richard E. Darilek
Terri C. McClements
Mr. William H Samuel
Ms. Daphne R. Nesbitt

Ms. Annette B. Smith
Ms. Dolly J. Park
Ms. Dolly Park
Mrs. Nancy L. Temple
Ms. Tia Wiggins
Ms. Lissa Perez
Ms. Wendy Morton-Huddleston
Ms. Katherine Jackson
Ms. Lynne Ford
Ms. Rose T. Dawson
TOP 100 CAMPAIGNS

1. CFC of the National Capital Area
2. PricewaterhouseCoopers LLP
3. DC One Fund
4. United Parcel Service
5. Deloitte
6. Navy Federal Credit Union
7. Exelon Corporation
8. Wegmans
9. Citibank
10. Enterprise Holdings
11. Wells Fargo
12. EY
13. CareFirst BlueCross BlueShield
14. United Way Worldwide
15. Costco
16. Target Brands, Inc.
17. GEICO Direct
18. Harris Teeter, Inc.
19. PNC Bank
20. Truist
21. Starbucks Foundation
22. M&T Bank
23. Prince William County Public Schools
24. Comcast Corporation
25. Regency Centers
26. United Bank
27. AT&T Inc.
28. International Brotherhood of Electrical Workers
29. KPMG LLP
30. Prince George’s County Government
31. Westat
32. TD Bank
33. FedEx
34. Arlington Public Schools
35. Eli Lilly and Company
36. General Dynamics Corporation
37. Sentara Northern Virginia Medical Center
38. Verizon Foundation
39. The Fishel Company
40. AFL-CIO
41. Principal Financial Group
42. Exxon Mobil Corporation
43. Raymond James & Associates, Inc.
44. Venable LLP
45. Johns Hopkins University Applied Physics Laboratory
46. Prince George's County Public Schools
47. Centene Corporation
48. Texas Instruments
49. City of Alexandria
50. Nordstrom, Inc.
51. Sibley Memorial Hospital
52. King & Spalding LLP
53. Aetna U.S. Healthcare
54. RTI International
55. Sprint/T Mobile
56. Valero Energy Corporation
57. Blank Rome LLP
58. AmeriHealth Caritas District of Columbia
59. Stradley Ronon Stevens & Young, LLP
60. Key Trust
61. BMO Financial Group
62. PPL GLOBAL
63. Wal-Mart Stores, Inc.
64. SRC, Inc.
65. Loudoun County Public Schools
66. Maryland-National Capital Park & Planning
67. United Health Group
68. City of Falls Church
69. Rockwell Collins
70. Graham Holdings Company
71. Corporate Office Properties Trust
72. International Union of Bricklayers & Allied Craftworkers
73. Suburban Hospital
74. Microsoft Corporation
75. Raytheon Systems Company
76. Association of American Medical Colleges
77. Buchanan Ingersoll & Rooney PC
78. General Motors Corporation
79. Ameren
80. Harris Corporation
81. American College of Cardiology
82. Hoffman Construction Company
83. Northrop Grumman Corporation
84. IBM
85. WilmerHale
86. Nationwide Insurance
87. Accenture
88. FirstEnergy Foundation
89. J.P. Morgan Chase & Co.
90. Delta Airlines
91. Fluor Corporation
92. Union Pacific
93. Lockheed Martin
94. Columbia Gas Transmission
95. American Federation of Government Employees
96. Orano
97. Coming Incorporated
98. Caterpillar
99. Ropes & Gray
100. PBMares, LLP
OFFICERS:

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Board Chairman
Managing Partner (Retired)
Deloitte

KEN SAMET, FACHE
Treasurer
Chair, Finance
MedStar Health
President and CEO

TAMIKA TREMAGLIO
Secretary
Deloitte Touche
Managing Principal Greater Washington

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Chair, Audit Committee
Ernst & Young Greater Washington Area Offices
Managing Partner

STEVE PROCTOR
Chair, Nominating & Governance
G.S. Proctor & Associates
President and CEO

RACHEL S. KRONOWITZ
Chair, Ethics
Gilbert LLP
Founder and Senior Partner

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Co-Chair Resource Development
WesBanco Bank
Chairman of the Mid-Atlantic Region

DANIEL O’NEILL
Co-Chair Resource Development
President, Virginia East Region
Truist Bank

EVAN KRAUS
Chair, Marketing and Communications
APCO Worldwide
President and Managing Director of Operations

WENDY MORTON-HUDDLESTON
Co-Chair, Strategic Impact
Grant Thornton LLP
Principal

MARTIN RODGERS
Co-Chair, Strategic Impact
Accenture
Sr. Managing Director-US Southeast and Metro Washington DC

ANGELA FRANCO
DC Health Benefit Exchange Authority
Senior Advisor

MICHELLE RICE
TV ONE
General Manager

DAVID VELAZQUEZ
Pepco Holdings
President and Chief Executive Officer

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Crown Castle
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Destination DC
President and Chief Executive Officer

RICHARD DYER
WUSA-TV
President & General Manager

TERRI MCCLEMENTS
PriceWaterhouse Coopers, LLP
Marketing Managing Partner

JOSHUA ETEMADI
Construction Bonds, Inc.
Assistant Vice-President