



School Year 2019-20 Small Nonprofit Out of School Time Request for Proposals

RFP Release Date: April 11, 2019 Applications Due Date: May 22, 2019 by 5:00 pm

There are no mandatory meetings in order to apply for this grant competition. All information is available on the United Way of the National Capital Area website and Learn24 website. The Office of Out of School Time Grants and Youth Outcomes located in The Office of the Deputy Mayor for Education and United Way of the National Capital Area want to support successful applicants and encourage all applicants to participate in the various opportunities for support.

To submit a proposal, email the complete proposal and attachments to United Way NCA, proposals@uwnca.org. Successfully submitted proposals will receive a confirmation email upon receipt of submission. If an email confirmation is not received, contact proposals@uwnca.org within one (1) business day from the time of submission. Applications that do not receive a confirmation email will not be reviewed.

Only one proposal per organization will be accepted in response to this Request for Proposals.

Late, incomplete, paper, or in-person applications will not be considered.

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SECTION A: STATEMENT OF WORK

A.1 Introduction

The Government of the District of Columbia (the District) is committed to supporting children and youth in preparing for a bright future. In service of that commitment, the District is seeking to support small community based non-profit organizations that provide children and youth with high-quality out-of-school-time (OST) programming.

The funds available through this Request for Proposals (RFP) will be made available through the Office of Out of School Time Grants and Youth Outcomes (OST Office), located in the Office of the Deputy Mayor for Education (DME), and grant awards are contingent upon the availability of funds. United Way of the National Capital Area (United Way NCA) is the grantmaking partner that will award and administer these funds on behalf of the DME's OST Office.

United Way NCA works to help all members of the community have a better life. United Way NCA focuses on the building blocks of a good life — a quality education, financial stability for individuals and families, and good health. United Way NCA convenes people and organizations to create solutions to the region's most pressing challenges. United Way NCA collaborates with effective partners, serves as the catalyst for community change, and brings together the voices, expertise, and resources needed to define, articulate, and create community impact in the national capital area.

Organizations do not need to be a member of United Way NCA to apply for this grant competition.

Learn24 is the umbrella name for the network that supports equitable access to high-quality, OST programs for the District's children and youth through coordination among non-profit organizations and District government agencies, targeted grant-making, data collection and evaluation, and through the provision of training, capacity building, and technical assistance to OST providers. The OST Office stewards the Learn24 brand to bring awareness of the OST Office, The Institute for Youth Development, United Way NCA, Commission on Out of School Time Grants and Youth Outcomes, higher education partners, District agencies, philanthropic partners, and the hundreds of non-profits and schools that offer programs to children and youth outside the school day.

A.2 Scope

The School Year 2019-20 Small Nonprofit Out of School Time RFP invites high-performing, fiscally responsible, DC based, nonprofits that focus on youth development and serve children and youth between the ages of $5-21^1$ years with OST programs to apply. Organizations applying must serve youth with a positive youth development approach. Organizations may serve children and youth who reside outside the District; however, these funds may only be applied to children and youth² who reside in the District. For this RFP, the term youth will be used to describe both children and youth.

For the purposes of this RFP, OST programming is defined as a structured, supervised learning youth development program offered to a distinct group of District children or youth before school, after school, on weekends, or during seasonal school breaks.

A.2.1 Amount of Funding to be Awarded

Grant awards are contingent on the availability of funds approved by the Council of the District of Columbia. The OST Office, in partnership with United Way NCA, anticipates awarding up to \$200,000 in total awards.

Applicants may request up to \$25,000. The OST Office maintains the right to adjust the grant award amount.

¹ As defined by the Office of Out of School Time Grants and Youth Outcomes Establishment Act of 2016 § 2–1555.01

² "Youth" means an individual of 21 years of age or less who is eligible to enroll in a District primary or secondary school, or an individual of 22 years of age or less who is eligible to receive special education services from a local educational agency

A.2.2 Youth Development Outcomes

Youth development is a process that prepares children and youth to meet the challenges of childhood, adolescence, and adulthood and achieve his, her, or their full potential. OST supports the development by offering activities and experiences that develop social, emotional, physical, cognitive, and spiritual competencies.

Positive Youth Development (PYD) or Advancing Youth Development (AYD) is a method that engages youth within their communities, schools, organizations, peer groups, and families in a manner that is productive and constructive; recognizes, utilizes, and enhances youths' strengths; and promotes positive outcomes for youth by providing opportunities, fostering positive relationships, and offering supports to build on youth's strengths and assets.

The intent of this RFP is to support small non-profits that offer high quality programs that improve the educational, social, emotional, and/or physical health outcomes of youth. The OST Office seeks to fund youth serving organizations that provide intentional opportunities that help youth reach developmental outcomes and have meaningful roles in their community. Applicants' may utilize the youth development outcomes as a framework. (Appendix 7)

A.2.3 Target Population

Grants will be awarded to organizations serving youth between the ages of 5 – 21 years with a youth development approach. Preference will be given to applicants that serve youth who are most in need or at-risk³ and require access to high-quality, low- or no-cost OST opportunities. Other considerations for need include family income, specific populations, neighborhood conditions, ages served, and number of programs offered in the community. Organizations must be able to describe the specific need that the program addresses in the narrative. Additional information may be found through the D.C. Policy Center Needs Assessment of Out-of-School Time Programs and Policy Studies Associates' Voices of DC Parents and Youth on OST.

Programs must be available to any youth across the District that meets the programs' target population.

Organizations must serve a minimum of 15 unduplicated District youth by the end of the grant period.

A.2.4 Grant Period

The grant period is August 1, 2019 through July 31, 2020.

A.2.5 Program Dosage

Organizations must offer consistent and on-going programming, designed to enroll the same group of youth at the proposed site(s), which operates:

- year round and continuously for a minimum of once a week for at least one (1) hour per week for a
 minimum of 24 weeks during the grant period, OR
- an intensive program across six (6) continuous weeks, that meets at least four (4) hours per week, during the grant period, **OR**
- specifically when schools are closed for seasonal breaks, intersessions, holidays, or single day closures throughout the grant period. Program schedule must cover a minimum of three (3) school breaks for a minimum of six (6) hours per day for a total of fifteen (15) days over the grant period.

Programming may occur at any time during the grant period to meet the minimum dosage.

A.2.6 Location Requirements

³ Fair Student Funding and School – Based Budgeting Amendment Act of 2013

Section 4 (a) (2A) "At-risk" means a DCPS student or a public charter school student who is identified as one or more of the following:

⁽A) Homeless;

⁽B) In the District's foster care system;

⁽C) Qualifies for the Temporary Assistance for Needy Families program or the Supplemental Nutrition Assistance Program; or

⁽D) A high school student that is one year older, or more, than the expected age for the grade in which the student is enrolled.

Organizations may apply to serve youth at one site or multiple sites. OST program(s) may be offered at any location, including but not limited to Community-Based Organization (CBO) Sites, Cultural Institutions, District of Columbia Public School (DCPS) Sites, District of Columbia Public Charter School (DCPCS) Sites, Department of Parks and Recreation (DPR) Sites, District of Columbia Public Library (DCPL) Sites, District of Columbia Housing Authority (DCHA) Sites, DC Short-term Family Housing Sites, or OST program may occur outside of the District.

A.3 Eligibility

A.3.1 Organizational Structure and Status Requirements

Organizations must have a 501(c)(3) non-profit status as determined by the Internal Revenue Service (IRS) and have been operating for a minimum of two (2) years at the time of submission. Applicants must submit 501(c)(3) designation letters from the IRS. (Appendix 8)

Organizations must be incorporated and registered to operate in the District of Columbia. Organizations are required to submit a District of Columbia, Department of Consumer and Regulatory Affairs (DCRA) Certificate of Incorporation. (Appendix 9)

All applicants must be in good standing with the:

- a. IRS as evidenced by two (2) years of Form 990 filings.
- b. District as evidenced by:
 - i. DCRA Charitable Solicitation Basic Business License. (Appendix 10)
 - ii. DCRA Certificate of Good Standing, (Appendix 11)
 - iii. Office of Tax and Revenue (OTR) Clean Hands Certificate, (Appendix 12)

If the applicant is a prior grantee, good standing with the:

- a. OST Office includes, but is not limited to, entry of required information into the OST Office database (Cityspan) by the dates requested and completing program self-assessments and youth surveys (if required).
- b. United Way NCA includes, but is not limited to, meeting current and past grant expectations including timely submission of required reports, submitting required or requested programmatic and/or financial documentation, and securing appropriate background checks.

A.3.2 Programmatic Experience

Organizations' primary vision and program focus must be on serving District youth. Organization must have offered the program for at least one (1) year and be able to demonstrate success in measuring and achieving youth outcomes as described in the program's logic model.

Strong partnerships and relationships with community members, other organizations, and families support positive outcomes for youth. Applicants must have two (2) to five (5) programmatic partners complete a short reference form available here. Each reference will respond to nine (9) questions about the partnership. Responses from references will be provided to reviewers and will become part of the application. Responses from references will not be provided to the applicants and will be kept confidential.

Board members, central administrators, paid staff, paid partners or contractors, family members of staff, or other individuals who would directly benefit from this grant are not eligible to be a reference. Eligible references include program partners that provide free and sustained programs for participants, volunteers and mentors, principals or school staff, family members of youth, youth, ANC Commissioners, or others that can attest to the program's quality, success, and connection to the community. United Way NCA reserves the right to contact references during the grant review process.

A.3.3 Operations and Finance

The District supports fiscally responsible organizations. Organizations shall establish and maintain books, records, and documents (including electronic storage media) in accordance with Generally Accepted Accounting Principles

and Practices (GAAP) and which sufficiently and properly reflect all revenues and expenditures of grant funds awarded.

In order to qualify for this grant competition the applicant must have an organizational budget of \$250,000 or less.

Organizations may not receive more than \$50,000 in any fiscal year from United Way NCA without providing an audit or financial review.

As a part of the District's efforts to support fiscally responsible organizations, annual overhead expenses, or indirect costs, should not exceed 25% of the organization's total budget.

As part of the proposal, the applicant must include copies of:

- Fiscal Year 17 (FY17) and Fiscal Year 18 (FY18) Statement of Activities and Statement of Financial Position
- Pages 1-6 of 2017 and 2018 signed IRS Form 990 or Form 990 EZ
- IRS Determination Letter of 501(c)(3) status
- DCRA Certificate of Incorporation
- DC Office of Tax and Revenue Clean Hands Certificate
- DC Department of Consumer and Regulatory Affairs (DCRA) Certificate of Good Standing
- DCRA Basic Business License Charitable Solicitation

A.3.4 Grant Fund Limitations

Grant funds may only be used to support youth with a primary residence within the District of Columbia.

Grant funds may be used across multiple programs and across multiple locations. A minimum of 80% of grant funds awarded must be applied to direct program costs such as program staff salary and benefits, program supplies and materials, curricula, program evaluation, or educational/learning field trip expenses. No more than 20% of grant funds may be used for indirect or general operating costs such as audit, organizational rent, management salary, and grant-writing.

Grant funds may not be used for any of the following activities:

Serving the same youth in the same program with other District funds (for example 21st Century or DC Commission on the Arts); serving youth from other jurisdictions; alcohol of any kind; bad debts; contingencies; indemnity insurance; self-insurance; pension plans; post-retirement benefit; legal expenses or professional service costs; land or building purchases or capital improvement; vehicles; entertainment or social activities; food or beverages associated with entertainment; food or beverages for staff or volunteers; interest on loans; fines and penalties; fines and penalties of any grant awards; fundraising; investment management costs; membership to lobbying organizations or activities; direct gifts to lobbying campaigns; public relations of the organization (e.g., displays, ads, exhibits, conventions, travel); faith-based activities; staff or board bonuses and/or staff or board incentives; youth cash incentives or gift cards (other than for nominal amounts); tuition, awards, and scholarships; re-granting (also known as sub-granting); and payment or fees to other government agencies except as may be needed to comply with the District of Columbia's Criminal Background Checks policy.

SECTION B: PROPOSAL NARRATIVE

B.1 Application Format

B.1.1 Proposal Format

Proposal narratives should be formatted as follows:

- o 1 inch margins
- 11-point Times New Roman font
- Single-spaced with appropriate paragraph spacing
- Page numbers
- 8 pages or less

B.1.2 Proposal Submission

Proposals and attachments must be compressed and submitted to proposals@uwnca.org. Proposal attachments must include the documents listed below. (Appendix 1)

- Cover Page (Appendix 2)
- List of proposed program(s), location(s), address(s), ward(s), age range(s) to be served, estimated number of youth served per site and programming hours, including days and weeks program will be closed, if any: (i.e. Tuesdays 4 6 pm from September 15 May 15 and closed December 23 January 3)
- Certification and Assurances (Appendix 3)
- Narrative (8 pages maximum, including budget narrative)
- Organizational and Programmatic Budget (Appendix 4)
- Logic Model (Appendix 5)
- Reference Form, click <u>here</u> to access the form. (Section A.3.2)(Appendix 6)
- IRS Determination Letter of 501(c)(3) status, dated August 1, 2017 or earlier (Appendix 8)
- DCRA Certificate of Incorporation, dated no later than August 1, 2017 (Appendix 9)
- Two most recent fiscal years of IRS Form-990 or Form 990 EZ, pages 1-6 (Section A.3.3)
- Statement of Activities for Fiscal Year 2017 (FY17) and Fiscal Year 2018 (FY18) (Section A.3.3)
- Statement of Financial Position for Fiscal Year 2017 (FY17) and Fiscal Year 2018 (FY18) (Section A.3.3)
- DCRA Basic Business License Charitable Solicitation, dated August 1, 2017 or later (Section A.3.3)(Appendix 10)
- DCRA Certificate of Good Standing valid through July 31, 2020 (Section A.3.3)(Appendix 11)
- DC OTR Clean Hands Certificate, dated April 5, 2019 or later (Section A.3.3)(Appendix 12)

B.2 Narrative (8 pages maximum, including budget narrative)

The use of tables, graphs, or charts is permitted and count towards the narrative page limit. To help ensure maximum point allocation, responses should be written within the section they are requested and in the following order:

B.2.1 Organization History and Staff Experience (8 points)

- Describe the organization's history, mission, and leadership.
- o Describe the organization's history and relationship with the community to be served.
- Name the key personnel that will deliver the program, manage the grant funds, and submit reports. Describe
 the staff experience or expertise in working with DC youth, ability to manage the grant, and submit reports
 on time. Explain how program personnel are best suited to serve the target population.

B.2.2 Program Description and Success (20 points)

One page logic models are required and will be used in scoring this section of the proposal. If the organization offers more than one program (e.g., elementary academic program, high school leadership program, etc.), provide clear and adequate information on all programs that would be funded by the grant:

Describe the program(s) and activities to be funded through this grant, if awarded.

- Describe the target population served. Describes if the population served is "at-risk" as defined in the RFP and how "at-risk" determination is made.
- Describe why the program is designed to serve the population described. Describe how the program design will support the needs of the youth.
- Describe goals and how the program defines success for participants.
- Describe the successes and challenges of the program. Describe the impact the program has had with participants. Provide supporting stories, data, or numbers.
- Describe youth involvement in the development or implementation of the program(s). Include the leadership
 role(s) youth have in contributing to the design and content of the program, opportunities, or organization. If
 youth are not involved, please explain why.
- Describe how the organization measures program quality or commits to continuous improvement.

B.2.3 Budget and Narrative (12 points)

Use the budget narrative to clarify information within the budget form. (Appendix 4)

- Describe and justify how the grant funds will be used to support the program activities described in the proposal.
- Describe the number of youth that will be served by the grant funds and justify the cost per participant to achieve the stated goals.
- Describe how the organization will track grant expenditures and the systems that are in place to manage and comply with grant requirements.
- Describe additional sources of funding and whether the funding is secured or pending.

SECTION C: PROPOSAL PROCESS AND SCORING

C.1 Important Dates

- o April 11, 2019: RFP released
- April 17: Grant Information Session
- April 18: Logic Model workshop (Part 1)
- April 23: Logic Model workshop (Part 1 repeated)
- April 30: Logic Model review clinic (Part 2)
- April 30: Deadline to submit questions
- May 7: Questions and answers available
- May 22: Proposals due
- June: If needed, questions to applicants to clarify proposals.
- July: Awards announced

C.1.1 Grant Technical Assistance Sessions (GTA)

Applicants are strongly encouraged to participate in the various Technical Assistance (TA) sessions available.

- 1. Grant Information Session provided by United Way NCA
 - April 17, 2019 from 10:00 a.m. 11:30 a.m.
 Capitol View Neighborhood Library, 5001 Central Avenue, SE, Washington, DC 20019
- 2. Logic Model Workshops provided by Fair Chance. This two (2) day workshop will provide support for creating the required logic model. Registration is required and may be found below:
 - April 18, 2019 from 10:00 a.m. 2:00 p.m. (Part 1)
 - April 23, 2019 from 10:00 a.m. 2:00 p.m. (Part 1 repeated)
 - April 30, 2019 from 10:00 a.m. 2:00 p.m. (Part 2, optional)

C.1.2 Questions

Questions regarding the RFP must be submitted by April 30, 2019 at 5:00 p.m. All questions and answers will be posted on United Way NCA's <u>website</u> on May 7, 2019. Questions may be sent to <u>proposals@uwnca.org</u> at any time related to this RFP.

C.1.3 Proposal Deadline

Proposals and attachments must be compressed and submitted to proposals@uwnca.org by Wednesday, May 22, 2019, at 5:00 pm. Successfully submitted applications will receive a confirmation email within one (1) business day. Applications without a confirmation email, late, or incomplete will not be reviewed. No extensions will be granted.

C.2 Review Process

C.2.1 Scoring

Each proposal will be reviewed by three (3) reviewers using the scoring rubric. (Appendix 14)

Applicants may receive up to a total of 40 points as follows:

- Organization History and Staff Experience (8 points)
- Program Description and Success (20 points)
- o Budget (12 points)

The reviewers will then discuss and provide one consensus score that is then used to rank applicants. The scores and ranks are used by the District to make final award determination. The District may provide additional points for priorities to ensure equity across the District. Additional points will be awarded consistently and objectively based on information supplied in the proposal.

C.2.2 Reviewers

United Way NCA will recruit and accept reviewers who have a background and knowledge of youth development and out-of-school time programming. All reviewers will be screened for conflicts of interest and must be impartial. The role of the reviewer is to serve as review panelist for the grants process.

C.2.3 Notification Process

By early July, if not sooner, applicants will be notified via email about the status of awards after approval of the Fiscal Year 2020 (FY20) budget by the DC Council and pending the availability of funds. Applicants will receive reviewer scores sheets by the end of August 2019.

C.2.4 Awards

All funding decisions are final and are not subject to review, appeal, or protest.

SECTION D: SUCCESSFUL GRANT APPLICANTS

D.1 Requirements If Awarded

D.1.1 Grant Agreements

Grantees will complete grant agreements with United Way NCA and submit all required documents by July.

D.1.2 Grantee Meeting

A minimum of one (1) mandatory grantee meeting will be held during the course of the grant period to discuss grant compliance, data use, forms, reporting requirements, and other relevant details. These meetings provide important technical assistance and information about compliance and accountability.

D.1.3 Quality Improvement

Grantees are required to take part in a citywide effort to build a quality OST system by participating in a Quality Improvement Process led by the Institute for Youth Development (The Institute) by completing the Program Quality Self-Assessment by December 2019. A workshop on how to complete the self-assessment is required and will be offered over multiple days in October 2019.

D.1.4 Training and Certifications

Grantees are encouraged to participate in professional development opportunities throughout the year to demonstrate a commitment to program quality and staff development.

Grantees must have at least one (1) mandated reporter. The certificate of completion of the mandated reporter training must be provided during monitoring visits. Mandated reporters are professionals obligated by law to report known or suspected incidents of child abuse and/or neglect. In addition, grantees must provide the policy on how staff, volunteers or contractors are informed or trained for suspicion of abuse and neglect and how to contact the organization's mandated reporter. LEA's must meet D.C. law on mandated reporter training for all personnel identified as a mandated reporter.

Grantee must have a Bullying Prevention Policy in accordance with the requirements of the Youth Bullying Prevention Act of 2012, D.C. Official Code §§ 2-1535.01 et seq., that is enforced on its property, sponsored functions, in transportation and electronic communications to youth. The Youth Bullying Prevention Act provides information with respect to bullying prevention policies, codes of conduct, bullying investigations and appeals. The Office of Human Rights (OHR) handles complaint procedure and related matters. Grantee may contact the OHR for assistance drafting a Bullying Prevention Policy.

At least one (1) person per site must have Cardio-Pulmonary Resuscitation (CPR) and First Aid training. Certificate of completion will be verified during site visits and must also be uploaded in the Cityspan database. All staff must be aware of the location of the trained CPR personnel on site.

D.1.5 Operations

Grantees will be required to add the grantmaking partner and the Government of the District of Columbia as additionally insured for a minimum general liability coverage of \$1,000,000 per occurrence and \$2,000,000 aggregate. Grantees will also need to provide evidence of automobile (if appropriate) and worker's compensation coverage.

Grantees must be compliant with the specific insurance requirements of the program location(s).

Organizations shall maintain and be able to provide documentation related to the grant for five (5) years after submission of the final payment. At any time before final payment and five (5) years thereafter, the grantmaking partner and/or the District may request the organization's invoices, vouchers, receipts, statements, and/or audits. Any payment may be reduced by amounts found to be unallowable costs as adjusted for prior overpayment or underpayment. In the event that all payments have been made to the organization and an overpayment is identified, the organization shall return funds within 30 days of receipt of written notification.

Throughout the year and at the request of the OST Office, grantees may be required to accept and enroll youth experiencing housing uncertainty. Grantees will have the opportunity to discuss this requirement with Grantor and District at the time of referral.

D.1.6 Data and Evaluation

Grantees are required to collect consent forms and participate in research and evaluation activities commissioned by the District. Grantees will submit data directly to the District using Cityspan. These activities include, but are not limited to: enrollment and demographic of participants, attendance, Collection of youth/family consent forms, and distribution and entry of youth survey.

The youth survey grantees will administer is an online assessment, SAYO-Y, to participants in 4th grade and above and will align to the youth development outcomes of Self-Worth and Belonging & Membership.

D.2 Monitoring and Compliance

Specific monitoring and progress report schedules will be established and included in the grant agreement. Grantmaking partner staff and/or the District (with appropriate identification) will make one scheduled and one

unscheduled monitoring visit. During such visit, the organization is required to provide access to facilities, records, participants, and staff, as deemed necessary.

Monitoring may involve interviews and random reviews of reports, documents, clearances, background checks, policies, procedures, and data to determine the organization's level of compliance with grant requirements and to identify specifically whether the organization's operational, financial, and management systems and practices are adequate to account for grant funds

D.2.1 Staff and Volunteer Clearance Requirements

Grantees are required to have the following background checks on all of the organization's staff and volunteers who have direct access to youth:

- o FBI background check
- Results from National Sex Offender Registry
- o DC Criminal Background Check
- DC Child Protection Register (CPR Check)

All clearances must be valid through July 31, 2020.

One-day visitors, guests, and volunteers do not need clearances but shall be at all times under the direct supervision of a staff member with appropriate clearances. Children and youth shall never be alone with any one-day visitors, guests, and volunteers without clearances and background checks.

All clearances must be valid for the duration of the grant period and align with the program site requirements (DCPS, DCPCS, etc.). Current DCPS or DCPCS teachers may provide a letter verifying status of employment which should be kept on file to be viewed at monitoring visits. Employees, volunteers, or contractors who are newly hired or under contract by the organization and have direct and unsupervised contact with youth, must have background checks and clearances submitted to the appropriate agencies within the first week of employment and the organization must maintain proof of submission within the personnel file. These individuals must not be left unsupervised with youth until results of all clearances are received.

In the event that any staff, volunteer, or contractor has a background check returned with an issue or indication of past criminal history, Grantee must notify the Grantor within two (2) business days. Said staff, volunteer, or contractor involved may not have direct or unsupervised interactions with youth until the issue is resolved and communicated to the Grantee.

Background checks will be selected at random to be reviewed during monitoring visits.

D.2.2 Attendance

Grantees will be required to provide access to daily attendance/sign-in sheets as requested. Grantees will be required to submit daily attendance via a template provided by the OST Office or directly into the Cityspan database. Attendance must be entered at least weekly into the Cityspan database.

D.2.3 Adult to Youth Ratio

Programs must maintain an adult to participant ratio of at least 1:15 for children and/or youth ages 5 – 17.

D.2.4 Administrative Site Visit

If awarded, the grantmaking partner may request access to the following:

- Daily attendance/sign-in sheets,
- Exit and pick-up procedures,
- Field trip procedures,
- Signed FERPAs and SAYO-Y consent forms,
- Insurance certificates.
- Code of conduct,
- Mandated Reporter Policy,

- o Incident reports,
- o Conflict resolution/behavior management plan or procedure,
- Emergency Preparedness Plan,
- CPR trained personnel at each site.
- Clearances for staff, volunteers and contractors,
- Space that meets requirements of Americans with Disabilities Act,
- Procedures for handling health emergency, on and off site

D.2.5 Program Reporting

<u> </u>		
PRIOR TO PROGRAM START*	QUARTERLY* (Due November, February, March and August)	6 MONTHS & YEAR END (Due February and August)
Confirmed list of all program details and program sites Hours and duration of programming Anticipated number of youth to be served per site General program schedule Description of specific services provided to youth	- Student ID/Unique Identifier (if available) - Full name and DOB of participants - Home address and zip code - School name and grade - Daily attendance - Number of youth enrolled	- Written report, including relevant data, on achievement and progress toward outputs and outcomes as described in the logic model

^{*} Grantees will be required to use and/or submit data directly into Cityspan database

D.2.6 Financial Reporting

Grantees are required to submit **quarterly** expenditure certifications along with a detailed General Ledger report. The quarterly expenditure report must include the following information:

- Balance Sheet or Statement of Financial Position
- Current period expenditures
- Explanation of how the grant was used

Grantees shall maintain records that contain information identifying any grant awards received, any authorizations, any obligations, any unobligated balances, all assets, all outlays, and all income. The records shall compare actual expenditures to the budget as well as cumulative grant award installments/payments.

Grantee must also certify that the expenditure report represents an accurate accounting of the expenses paid in conjunction with this grant, administered on the behalf of the District.

By certifying the expenditure report, grantee also acknowledges and consents that both the District and the grantmaking partner reserve the right to audit all records and/or request written substantiation for all expenditures made that are charged to the grant.

Each expenditure report must be signed and certified by the Grantee's Executive Director/Chief Executive Officer, the Chief Financial Officer (or closest applicable title), and by a Board Member of the organization.

The Grantee shall provide the grantmaking partner the following records for funded expenditures through the expenditure reports and program reports, and during monitoring and site visits, as applicable:

- Documentation of staff time;
- Documentation of all equipment, materials, supplies and travel expenses;
- Inventory records and supporting documentation for allowable equipment purchased to carry out the program;

- Rationale supporting allocation of space charges;
- Any other records that support charges to the budget, and;
- A listing of all expenditures incurred during the current period.

Upon request, accounting records shall be supported by source documentation, including but not limited to, canceled checks, invoices, vouchers, paid bills, financial statements, approved time and attendance reports, bank statements, and payroll records. All of which shall be clearly identified, legible, and readily accessible.

D.2.7 Disbursements of Funds

Pending the availability of funds, the initial funding advance (Payment 1) will occur after the grant agreement is fully executed and all required documents have been received. Subsequent payments will be based on meeting quarterly reporting deadlines and maintaining good standing with grant requirements. Payment schedules will be fully determined in the grant agreements but may be made in the following way:

- Up to 10% of total grant award Payment 1 (~September 30, 2019)
- o 70% of total grant award Payment 2 (~January 15, 2020)
- 15% of total grant award Payment 3 (~April 15, 2020 after quarterly and mid-year report is received and accepted)
- o 5% of total grant award Payment 4 (~September 15, 2020, after receipt and acceptance of all reports)

SECTION E: APPENDICES

Appendix 1: Proposal Checklist

Please submit the proposal in the following order:

Proposal Cover Page (Appendix 2)
List of proposed program(s), location(s), address(s), ward(s), age range(s) to be served, estimated number
of youth served per site and programming hours, including days and weeks program will be closed, if any:
(i.e. Tuesdays 4 – 6 pm from September 15 – May 15 and closed December 23 – January 3)
Proposal narrative that includes budget narrative, not to exceed six (8) pages
Logic Model (Appendix 5)
Program budget (Appendix 4)
Organization annual budget (any format, Appendix 4)
Reference Form completed by two (2) to five (5) references, click <u>here</u> to access the form (Appendix 6)
Certifications and Assurances (Appendix 3)
Internal Revenue Service Determination Letter of 501(c)(3) status, dated August 1, 2017 or earlier
(Appendix 8)
DCRA Certificate of Incorporation (Appendix 9) or District of Columbia Registration as Foreign Entity dated
no later than August 1, 2017
DCRA Basic Business License Charitable Solicitation dated August 1, 2017 or later (Appendix 10)
DCRA Certificate of Good Standing valid through July 31, 2020 (Appendix 11)
DC OTR Clean Hands Certificate dated April 5, 2019 or later (Appendix 12)
Statement of Activities for Fiscal Year 2017 (FY17) and Fiscal Year 2018 (FY18) (Section A.3.3)
Statement of Financial Position for Fiscal Year 2017 (FY17) and Fiscal Year 2018 (FY18) (Section A.3.3)
Pages 1-6 of signed IRS Form-990 or Form 990 EZ for past two (2) fiscal years (Section A.3.3)

Appendix 2: Cover Page

Applicant Informati	on				
Organization Name					
Organization Addres	S			Ward	
Organization Annual Budget		Total Progra	m Budget		•
Grant Amount Requested		Number of Y Served with			
Proposal Contact Ir	nformation				
Name and Title					
Email			Phone		
Program Information Dosage model selected (See Section A.2.5) ☐ Year round and continuously for a minimum of once a week, 1 hour per week, for 24 weeks ☐ Intensive program across 6 continuous weeks for at least 4 hours per week ☐ When schools are closed for breaks or single day closures, for a minimum of 3 school breaks, 6 hours per day, for at least 15 days.					
Participant Age(s)		Target Population	ı		
Proposed programm	ing period	1			
Staff Information					
Number of Full-Time	Employees	Number	of Part-Tir	me Employees	
Number of AmeriCor Members Engaged in	ps, Senior Corps, Vista or Other Servi n Youth Program(s)	ce Number	of Volunte	eers Engaged in You	th Program(s)

Appendix 3: Certifications and Assurances

Executive Director or Board President must sign this document acknowledging and agreeing to these policies.

Financial Management

I certify the organization has effective financial controls that ensure safe care of assets; divides financial responsibilities among several people; and are fully disclosed to, and understood by, all concerned parties.

Terrorist Exclusion

I certify that the organization named in this application is in compliance with all statutes, executive orders, and regulations restricting or prohibiting U.S. persons from engaging in transactions and dealings with countries and entities, or individuals subject to economic sanctions administered by the U.S. Department of the Treasury's office of Foreign Assets Control. The organization named in this application is aware that a list of countries subject to such sanctions, a list of Specially Designated Nationals and Blocked Persons subject to such sanctions, and overviews and guidelines for each such sanctions program can be found at http://www.treas.gov/ofac. Should any changes in circumstances pertaining to this certification occur at any time, the organization will immediately notify both United Way NCA and Office of Personnel Management's Combined Federal Campaign Operations.

Non-Discrimination Policy and Delivery of Services

I certify that the organization named in this application has a policy and demonstrates a practice of non-discrimination as it relates to the operation of the organization, including service delivery on the basis of race, creed, color, religion, gender, age, national origin, physical or mental health, sexual orientation or any characteristic protected by law. In accordance with Title VI of the Civil Rights Act of 1964, as amended, and the District of Columbia Human Rights Act of 1977, as amended, no person shall, on the grounds of race, color, religion, national origin, sex, age, disability, marital status, personal appearance, sexual orientation, gender identity or expression, family responsibilities, genetic information, matriculation, or political affiliation, be denied the benefits of or be subjected to discrimination under any program activity receiving government funds.

Youth Bullying Prevention Act of 2012

I certify that the organization named in this application has a Bullying Prevention policy in accordance with the requirements of the Youth Bullying Prevention Act of 2012 that is enforced on its property, sponsored functions, in transportation and electronic communications to youth.

Staff Clearances and Requirements

In the best interest of the children and youth served, I certify that all adults, paid and unpaid, who have regular (more than one interaction per week) contact with youth will have the FBI Background Check, DC Criminal Background Check, DC Child Protection Record Check, and results from the National Sex Offender Registry on file. We grant United Way NCA and/or the District access to these records at their request or during monitoring visits. I further certify that one-day visitors, guests, and volunteers who do not have the required clearances, shall be at all times under the direct supervision of a staff member with appropriate clearances.

Personal Assurance

I certify that I have read the cert application is true and accurate		d above and I certify that all information con and belief.	tained in this
Signature	 Date	Printed Name	

Appendix 4: Organizational and Programmatic Budget Form

Organization Operating Budget FY20 (July 1, 2019 – June 30, 2020)

Revenue (July 1, 2019 – Julie	00, 2020)	
Description	Projected Income	
Corporate Donations (Walmart, KPMG)	50,000	
Individual Contributions (United Way, CFC)	10,000	
Interest	136	
Cafritz Foundation Grant	15,000	
Meyer Foundation Grant	10,000	
United Way NCA – SY 2018/19 Grant	25,000	
Other Grants (description provided in narrative)	100,000	
Program Fees	5,000	
Events	20,000	
Total Revenue	\$235,136	
Expenses		
Description	Projected	SY19-20 Grant
	Expenses	Expense
Management and General		
Salaries (Executive Director)	60,000	
Benefits	14,400	
Administrative Supplies	2,000	
Building Expenses Rent	12,000	
Insurance	1,200	
Utilities	2,400	
Equipment	3,000	
Legal Fees	2,000	
Professional Fees	7,000	
Phone and IT Services	1,200	
Subtotal Expenses	105,200	
Program		
Salaries (Program Director) and other staff	81,800	8,200
Benefits	12,000	2,000
Clearances (Staff and Volunteers)	300	300
Program Supplies	12,000	10,000
Program Equipment	3,000	2,500
Field Trip	1,500	1,000
Food and Meals	1,000	1,000
Subtotal Expenses	\$111,600	25,000
Total Expenses	\$216,800	25,000

Appendix 5: Logic Model

Program and Mission statement (note the target population, audience served and what you hope to impact)

Type the mission statement here.

Challenge to be Addressed

What is the problem that your organization is trying to address through your programs?

Assumptions

Inputs/Resources

(Needed to operate program)

human, financial,

organizational, and

program's activities.

Assumptions are the beliefs you have about your program, the people involved and how you think change will occur. They might also include the theory behind the program, underlying beliefs about how and why it will work, or the conditions for success.

Activities

(Program Opportunities for Kids)

week for a semester could make that claim.

Inputs or resources that go Activities (program activities) are the actions into a program including or events provided to generate desired outcomes. You should also include the dosage—amount of time or number of activities. For example: Workshops (4 @ 2 community resources available for carrying out a hours), Guest Speakers (6 per year), or Training Programs (2 hours/week for 10 Examples include: Funding, weeks). The dosage is an important Program staff, curricula. determining factor for whether your program Volunteers, and Research. can achieve its outcomes. A program that does one hour of tutoring per semester should not claim to improve grades. However, a program that does one hour of tutoring per

Outputs

(Result of Program Activities)

Outputs are the direct products of a program's activities and may include types, levels and targets of services to be delivered by the program. Examples include # of individuals who will complete trainings. # of individuals who expressed satisfaction with the program, or # of individuals receiving referrals.

Intermediate Outcomes (Skills, Action, Behavior)

Short Term Outcomes

(Awareness, Knowledge, Attitude) Outcomes are the measurable, meaningful, and

expected *changes* in the population served that

Short-term outcomes generally focus on changes

in attitude, awareness, or knowledge. These are

the outcomes you desire by the program mid-

result from a program's activities.

point.

Intermediate or mid-term outcomes generally focus on changes in skills, behaviors, and actions. These are the outcomes you desire by the program end. Think about 0-3 months after your program ends when identifying these outcomes.

Long Term Outcomes (Status or Condition)

Long-term outcomes generally focus on changes in status or condition. These are the outcomes you desire for participants to achieve or exhibit 6 months or longer after the end of your program. The time period for achieving this outcome should take into consideration how long you track participants beyond the actual program.

External Factors (Realities)

Those factors that are outside of your control that might influence your ability to do the planned work or achieve the desired change. Examples include funding, political changes, or participants relocating.

Appendix 6: Questions for References

School Year 19-20 Small Nonprofit OST Reference Survey

* 1. Please provide the	information below	:		
Your Name				
Your Company, if applicable				
Contact Email				
Contact Number				
* 2. Which organization	are you providing	a reference for?		
•	individual who wo	r, central administrator, paid uld directly benefit from this	-	-
Agree				
Disagree				
* 4. How do you know t	his organization?	Please select an option belo	w.	
Program Partner (that for youth)	t provides free and su		mber of Youth	
Volunteer or Mentor		Youth		
Principal or School S	taff	ANC Comm	nissioner	
Other (please specify)			
5. How long have you l	known this organiz	ation? Please select a choic	ce below.	
Less Than 1 Year	3			
1 - 3 Years				
3 - 5 Years				
More Than 5 Years				
6. On a scale of 1-5 (1 connection to the neigh	•	d 5 being the most), how wo	ould you rate th	nis program's
1 - Least Connected	2	3 - Neutral	4	5 - Most Connected
	0	0	0	
7. Would you recomme	end this program to	o someone you know?		
Yes				
O No				
Unable to answer				
* 8. Please explain v	hy you would reco	ommend this program.		
9. Is there anything	else you would lik	ke to provide to help us bette	er understand t	the impact of this program

Appendix 7: Youth Developmental Outcomes

Youth Development: the human growth and development characterized by several distinct and unique stages of growth and development. The domains are physical/biological, cognitive/academic, and social, emotional and spiritual aspects are developed to support transition from adolescence to adulthood.

Youth Development Program: a service that engages youth in a variety of social, emotional, educational, and recreational activities to promote improvements to their intellectual, behavioral, and physical well-being, consistent with a youth development approach. The program engages youth within their communities, schools, organizations, peer groups, and families in a manner that is productive and constructive; recognizes, utilizes, and enhances youths' strengths; and promotes positive outcomes for youth by providing opportunities, fostering positive relationships, and furnishing the supports needed to build on their strengths.

Youth Development Outcomes: the results of programs and supports that are designed to engage children and youth to meet their developmental needs. These outcomes are the feelings, perceptions, behaviors and abilities that children and youth develop in an environment that uses an asset-based approach and positive youth development.

In the District of Columbia, the youth development outcomes have been framed into two categories:

Identity: a sense of personal well-being and a sense of connection and commitment to others.

Ability: knowledge, skills and attitudes that prepare children and youth for adulthood.

Developmental Outcomes

Twelve developmental outcomes are organized into two categories: Identity and Ability. Within each category, we have listed 6 attributes. Within each attribute, we have provided three examples of outcomes. A quality program is designed to achieve and measure a minimum of two outcomes

ASPECTS OF IDENTITY

Children and youth demonstrate a positive identity when they have a sense of personal well-being and a sense of connection and commitment to others.

- 1. SAFETY & STRUCTURE: a perception that one is safe in the world and that daily events are somewhat predictable.
 - Feels safe in school, program and neighborhood
 - Signs in and out of program
 - Enforces rules/regulations with their peers
- 2. SELF-WORTH: a perception that one is a "good person" who contributes to self and others.
 - Openly shares thoughts and ideas
 - Has a positive self-concept: "I'm okay"
 - Is willing to help others
- 3. MASTERY & FUTURE: a perception that one is "making it" and will succeed in the future.
 - o Is able to identify three future goals and how to attain them
 - Prepares for or asks questions about the future (e.g. When is the next test?)
 - Is able to identify three recent accomplishments
- 4. BELONGING & MEMBERSHIP: A perception that one values, and is valued by, others in the family and in the community.
 - Interacts easily with peers
 - o Joins or volunteers in one or more organizations or clubs
 - Has one or more close friends
- 5. RESPONSIBILITY & AUTONOMY: a perception that one has some control over daily events and is accountable for one's own actions and for the consequences on others.

- Consistently accepts accountability for his or her actions and consequences thereof
- Demonstrates leadership by taking responsibility for roles and tasks as assigned
- Understands the difference between right and wrong
- 6. SELF-AWARENESS & SPIRITUALITY: a perception that one is unique and is intimately attached to extended families, cultural groups, communities, higher deities, and/or principles.
 - o Is able to describe or identify 3 personal strengths and/or unique characteristics
 - o Identifies with cultural group, higher deity, and/or philosophy
 - Expresses his or her own ideas and opinions

ASPECTS OF ABILITY

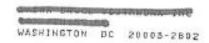
Children and youth demonstrate ability when they gain knowledge, skills and attitudes that prepare them for adulthood

- 7. PHYSICAL HEALTH: the ability and motivation to act in ways that best ensure current and future physical health for self and for others.
 - Abstains from alcohol, tobacco, and other drugs
 - Participates in physical activities
 - Eats a healthy balanced diet
- 8. MENTAL HEALTH the ability and motivation to respond affirmatively to and cope with positive and adverse situations, to reflect on one's emotions and surroundings, and to engage in leisure and fun.
 - Demonstrates coping skills
 - Has hobbies
 - Demonstrates good sense of humor and works well with others
- 9. INTELLECTUAL ABILITY: the ability and motivation to learn in school and in other settings, to gain the basic knowledge needed to graduate from high school, to use critical thinking, to be creative, to use problem-solving and expressive skills, and to conduct independent study.
 - Ask questions or demonstrates curiosity about new areas of knowledge beyond current learning
 - o Applies critical thinking (compare and contrast, pro and con) and problem-solving skills
 - Communicates well when speaking
- 10. EMPLOYABILITY: the ability and motivation to gain the functional and organizational skills necessary for employment, including an understanding of careers and options, and the steps necessary to reach goals.
 - Schedules time and plans ahead
 - Follows directions
 - Negotiates and resolves problems
- 11. CIVIC & SOCIAL ABILITY: the ability and motivation to work collaboratively with others for the larger good and to sustain caring friendships and relationships with others.
 - Behaves ethically toward others
 - o Is able to lead and/or discuss two or more current community issues
 - Listens to, respects, and responds to ideas of others
- 12. CULTURAL ABILITY: the ability and motivation to respect and affirmatively respond to differences among groups and individuals with diverse backgrounds, interests, and traditions.
 - Appreciates and respects the differences among individuals and groups
 - Identifies with cultural group has one or more close friends of a different race or ethnicity

Appendix 8: IRS Determination Letter 501(c)(3) Status Tax Exempt Form

IRS Department of the Treasure P.O. Box 2508 Cincinnati OH 45201

In reply refer to: 000000 Dec. 25, 2011 LTR 4168C E0 00017549 BODC: TE





019320

Employer Identification Number:
Person to Contact:
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Dec. 14, 2011, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in January 1977.

Dur records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Denors may deduct contributions to you as provided in section 170 of the Code, Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and

Please refer to our website www.irs.pov/se for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

Appendix 9: DCRA Certificate of Incorporation

GOVERNMENT OF THE DISTRICT OF COLUMBIA DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS CORPORATIONS DIVISION



CERTIFICATE

THIS IS TO CERTIFY that there were received and accepted for record in the Department of Consumer and Regulatory Affairs, Corporations Division, on Articles of Incorporation of:

The above named corporation is duly incorporated and existing pursuant to and by virtue of the Nonprofit Corporation Act of the District of Columbia and authorized to conduct its affairs in the District of Columbia as of the date mentioned above.

WE FURTHER CERTIFY that the above entitled corporation is at the time of issuance of this certificate in <u>Good Standing</u>, according to the records of the Corporations Division, having filed all reports as required by the District of Columbia Nonprofit Corporation Act.

IN TESTIMONY WHEREOF I have hereunto set my hand and caused the seal of this office to be affixed as of 08/24/2011

Vincent C. Gray Meyer

Tracking # QSSRCHNAT

Business and Professional Licensing Administration

PATRICIA E. GRAYS Superintendent of Corporations

Corporations Division

Appendix 10: DCRA Basic Business License Charitable Solicitation

The application available at:

https://dmped.dc.gov/sites/default/files/dc/sites/dcra/publication/attachments/BBL_app_instructions.pdf

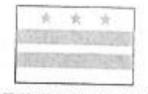
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Side to the	are non the	er or issue	or start of	License-Pe	eriod Date				Direct	tor: iah A. Sab	bakhan

Appendix 11: DCRA Certificate of Good Standing

The application available at: https://dcra.dc.gov/corporate-registration-information

Initial File #: 742391

GOVERNMENT OF THE DISTRICT OF COLUMBIA DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS CORPORATIONS DIVISION



CERTIFICATE

THIS IS TO CERTIFY that all applicable provisions of the District of Columbia Business.

Organizations Code (Title 29) have been complied with and accordingly, this CERTIFICATE OF GOOD STANDING is hereby issued to

WE FURTHER CERTIFY that the domestic filing entity is formed under the law of the District on 10/7/1974; that all fees, and penalties owed to the District for entity filings collected through the Mayor have been paid and Payment is reflected in the records of the Mayor; The entity's most recent biennial report required by § 29-102.11 has been delivered for filing to the Mayor; and the entity has not been dissolved. This office does not have any information about the entity's business practices and financial standing and this certificate shall not be construed as the entity's endorsement.

IN TESTIMONY WHEREOF I have hereunto set my hand and caused the seal of this office to be affixed as of 4/6/2015 11:41 AM

Al too D

Muriel Bowser Mayor

Tracking #: aOsAbulx

Business and Professional Licensing Administration

PATRICIA E. GRAYS

Superintendent of Corporations

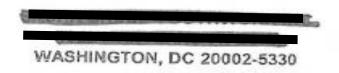
Corporations Division

Appendix 12: DC OTR Certificate of Clean Hands

The application available at: https://otr.cfo.dc.gov/page/online-clean-hands-application



CERTIFICATE OF CLEAN HANDS



EIN : ****

As reported in the Citywide Clean Hands system, the above referenced individual or entity has no outstanding liability with the District of Columbia. As of the date herein, you have complied with the following official DC code and therefore are issued this Certificate of Clean Hands.

TITLE 47. TAXATION, LICENSING, PERMITS, ASSESSMENTS AND FEES
CHAPTER 28. GENERAL LICENSE LAW
SUBCHAPTER II. CLEAN HANDS BEFORE RECEIVING A LICENSE OR PERMIT
D.C. Code § 47-2862 (2006)
§ 47-2862. Prohibition against issuance of license or permit.

Authorized By Bobby Tucker Chief Collection Division

Date: Tuesday this 22nd day of September 2015 03:24 PM

Tracking#:379271

This document is a certified, complete and true copy

Appendix 13: Glossary

Direct Program Costs: Costs related to carrying out program activities and working directly with the students such as teachers, instructors, other education staff, aids, assistants, interns and management.

Evidence Based Practices: Practices or programming that have been shown through research or data to improve outcomes.

Indirect/operating costs: costs that cannot be tied directly to the program, but costs that are incurred to support the program, such as general operating costs or overhead costs(e.g. audits, audit fees, grant writing, management or finance salaries, or administrative rent.

Frontline staff: staff that work directly with children and youth.

Goal: an indicator established to determine whether you have achieved your objective (ex: All participating youth have improved their literacy scores).

Local Education Agency: The District of Columbia Public Schools system or any individual or group of public charter schools operating under a single charter

Opportunities: availability, situation, chance, or event for children and youth to participate in that may normally not be an option and is accompanied by appropriate supports and services.

Outcome: what young people do or say that shows progress (ex: changes in school grades, behaviors or attitudes) **Out-of-school-time funding:** District funds that support out-of-school-time programs

Out-of-school-time program: a structured, supervised learning or youth development program offered to District youth before school, after school, on weekends, or during seasonal breaks

Outputs: tangible and measurable results of what a program does or provides that then lead participants to desired outcomes. Examples include number enrolled, number retained, number and/or duration of workshops, homework sessions, college visits, special events and quest speakers.

Positive Youth Development (PYD): is a method that engages youth within their communities, schools, organizations, peer groups, and families in a manner that is productive and constructive; recognizes, utilizes, and enhances youths' strengths so that youth are empowered to reach their full potential. PYD differs from other approaches to youth in that it rejects an emphasis on trying to correct what is "wrong" with children's behavior or development.

Services: provision of resources, knowledge or goods.

Supports: interpersonal relationships addressed by expectations, guidance, and boundaries.

Target: an indicator established to determine how successfully you are achieving an objective (ex: x% of youth will improve their literacy scores by at least one grade level).

Youth Development: a programmatic or service delivery approach that engages youth within their communities, schools, organizations, peer groups, and families in a manner that is productive and constructive; recognizes, utilizes, and enhances youths' strengths; and promotes positive outcomes for youth by providing opportunities, fostering positive relationships, and furnishing the support needed to build on their strengths.

Youth Development Program: A program or service that engages youth in a variety of social, emotional, educational, and recreational activities to promote improvements to their intellectual, behavioral, and physical well-being, consistent with a youth development approach.

Youth Developmental Outcomes: the results of programs and supports that are designed to engage children and youth to meet their developmental needs. These outcomes are the feelings, perceptions, behaviors and abilities that children and youth develop in an environment that uses an asset-based approach and positive youth development.

In the District of Columbia, the youth development outcomes have been framed into two categories: Identity: a sense of personal well-being and connection and commitment to others.

Ability: knowledge, skills and attitudes that prepare children and youth for adulthood.

Youth Participation: children and youth having the power to make and implement decisions, together with a share of the responsibility for the outcomes.

Youth Worker or Youth Development Practitioner: an individual who works with children and youth to promote developmental outcomes. Youth Workers range from frontline staff to program managers who work with children and youth in structured, semi-structured, or unstructured settings.

Appendix 14: Scoring Rubric

Name of Applicant:

Unacceptable or Did Not Respond (1 point)	Acceptable (2 points)	Good (3 points)	Excellent (4 points)	Reviewe Score
□ Does not describe nistory, mission, and eadership of organization □ Does not describe a nistory or relationship with the community or neighborhood to be served	 □ Describes history, mission, and leadership of organization □ Describes a history or relationship with the community or neighborhood to be served 	□ Clearly describes history, mission, and leadership of organization □ Describes a long (over five years) history and relationship with the community or neighborhood to be served	 □ Details a long (over five years) history, youth focused mission, and strong and committed leadership of the organization □ Details specific history, commitment and relationship with the community to be served, including why the organization chose to provide services in the proposed community and explains specific ways that the organization is supported by the community 	
□ Does not describe the key staff that will deliver the brogram □ Does not describe the key staff who will manage the grant □ Does not describe the key staff who will submit grant reports	□ Describes the key staff that will deliver the program □ Describes the key staff that will manage the grant □ Describes the key staff who will submit grant reports	☐ Clearly describes the key staff that will deliver the program, and program staff have at least 2 years of youth development or program experience ☐ Clearly describes the key staff that will manage the grant compliance, and personnel have experience managing grants ☐ Clearly describes the key staff who will submit grant reports	 □ Details the key staff that will deliver the program, program staff have more than 2 years of youth development and program experience, and explains how the program personnel are best suited to implement youth development programs and serve the target population □ Details the key staff that will manage the grant compliance and personnel have experience managing grants □ Details the key staff who will submit grant reports □ Details experience and understanding of the needs of the youth and community 	
			Section 1 Total	0

Section 2: Program Description and Success (20 points)

Unacceptable or Did Not Respond (1 point)	Acceptable (2 points)	Good (3 points)	Excellent (4 points)	Reviewer Score
 □ Does not describe the program or activities □ Does not describe target population, or serving "atrisk" youth □ Does not describe why the program is designed to serve the target population 	 □ Describes the program or activities □ Describes the target population □ Describes why the program is designed to serve the target population OR □ Describes serving some "at-risk" youth as defined in the RFP 	□ Clearly describes the program and activities □ Clearly describes the target population □ Clearly describes why the program is designed to serve the target population and describes how the program meets the needs of the target population AND □ Describes serving "at-risk" youth as defined in the RFP and how organization determines youth meet the "at-risk" definition	 □ Details the program and activities. Description is developmentally appropriate based on the age of the youth proposed to serve. □ Details the target population and details why the program is designed to serve the target population and describes how the program meets the needs of the target population □ Details serving ONLY "at-risk" youth as defined in the RFP and how the organization determines youth meet the "at-risk" definition 	
 □ Does not describe goals or success for participants □ Does not describe successes and challenges of the program 	 □ Describes goals and success for program participants OR □ Describes successes and challenges of the program 	□ Clearly describes goals and success for program participants □ Clearly describes successes and challenges of the program □ Clearly describes impact the program has had with past participants	 □ Details goals and success for program participants □ Details tools and/or practices to evaluate youth development outcomes □ Details successes and challenges of the program with examples □ Details impact the program has had with past participants and provides evidence of impact 	
□ Does not describe youth developmental outcomes that program will achieve	□ Describes youth developmental outcomes that program will achieve	□ Clearly describes achievable youth developmental outcomes as evidenced in the program logic model □ Clearly describes tools and/or practices to evaluate program outcomes	 □ Details achievable youth development short-, intermediate-, and long-term outcomes that the program will achieve as evidenced in the program logic model □ Details tools and/or practices to evaluate program outcomes □ Describes how the program knows when the outcomes have been achieved 	

 □ Does not describe program improvement or how the program measures quality □ Does not describe any changes made to the program based on data collected in previous years 	 □ Describes some program improvement and how the program measures quality OR □ Describes some changes made to the program based on data collected in previous years 	□ Clearly describes organization's commitment to continuous program improvement and how the program measures quality AND □ Clearly describes changes made to the program based on data collected in previous years with examples	□ Details a history of organization's commitment to continuous cycle of improvement through measurements such as self-assessment, external assessment or other methods □ Details changes made to the program based on data collected in previous years with examples of how those changes affect the youth □ Describes how youth are involved in the process of continuous improvement	
□ Does not have at least two (2) references	□ Provided at least two (2) references	 □ Provided at least two (2) references □ Most references offered positive recommendations 	□ Provided at least two (2) references □ ALL references offered positive recommendations and support of the organization	
			Section 2 Total	0

Section 3: Budget (12 points)

Reviewer Comment

Unacceptable or Did Not Respond (1 point)	Acceptable (2 points)	Good (3 points)	Excellent (4 points)	Reviewer Score
□ Does not describe how the grant funds will be used	□ Describes how the grant funds will be used, but does not align to program activities described	☐ Clearly describes how the grant funds will be used, and shows alignment with program activities described	 □ Details how the grant funds will be used and is in alignment with program activities described □ The budget narrative and budget form are aligned and consistent with proposal 	
 □ Does not describe the number of youth that will be served □ Does not justify the cost per participant 	 □ Describes the number of youth that will be served OR □ Justifies the cost per participant 	 □ Describes the number of youth that will be served and the number meets the RFP requirements □ Describes the cost per 	 □ Describes the number of youth that will be served and exceeds the RFP requirements □ Details the cost per participant, the per participant cost is appropriate □ Details how expenses align to program activities 	

		participant, the per participant cost is appropriate		
 □ Does not provide an organizational and program budget □ Does not describe how the organization will track grant expenditures 	 □ Provides an organizational and program budget OR □ Describes how the organization will track grant expenditures 	 □ Provides an organizational and program budget that is mathematically accurate □ Describes additional sources of funding □ Describes how the organization will track grant expenditures 	 □ Provides an organizational and program budget that is mathematically accurate □ Expenses listed do not exceed revenue □ Describes additional sources of funding and status of funding □ Describes how the organization will track grant expenditures, and describes systems/processes in place to manage and comply with the grant requirements 	
			Section 3 Total	0
Reviewer Notes				
			Total Score	0